

DIRECCION GENERAL
DE
CORREOS Y TELÉGRAFOS
PERÚ

Lima, 15 enero de 1909.

Sres. Directores de la American
Bank Note Company

New York.

FOREIGN
FEB -8 1909

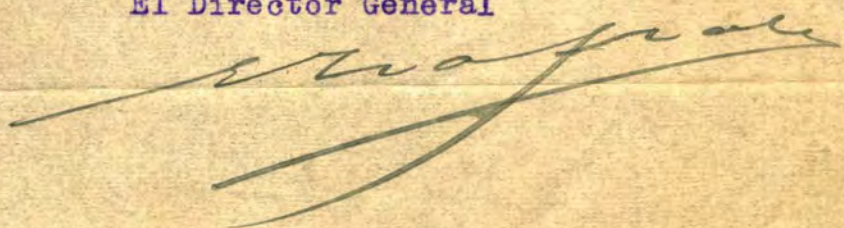
37

Habiéndose renovado la emisión de estampillas peruanas, conforme á las instrucciones impartidas por este Despacho en comunicacion de 25 de mayo último, es llegada la oportunidad, de acuerdo con la disposicion 7a. de la suprema resolucion de 23 de agosto de 1866, comunicada oportunamente á la Compañia, de proceder á la destruccion de las planchas correspondientes á todas las emisiones anteriores á esta última; debiendo exceptuarse de esta disposicion, unicamente, la plancha que corresponde á la estampilla de valor de dos soles, con el busto de Colón; la cual deberá conservarse al lado de las de la emision presente en la forma que dispone la disposicion 6a. de la suprema resolucion citada.

Para los efectos consiguientes pongo en conocimiento de UU. que en esta misma fecha transcribo el contenido de este oficio al señor consul general del Perú en Nueva York.

De UU. atto. y S.S.

El Director General



Direccion General
de
Correos y Telegrafos.
Peru.

TRANSLATION.

Lima, Jan.15,1909.

To the

Directors of the American Bank Note Co.

New York.

Having renewed the issue of Peruvian Stamps, according to instructions given by this Office in a communication of May 25th, ult., the opportunity has arrived, in accordance with Article 7th of the Supreme Decree of August 23,1866, the Company having been duly advised, to destroy the plates corresponding to all the issues previous to the last one, with the single exception of the plate corresponding to the Stamp of 2 Soles denomination, with the **Bust of Columbus**, which should be preserved with the present emission in the form indicated by **Article 6** of the said Supreme Decree.

I have also advised the Consul General of Peru in New York, of the contents of this letter, for any action he may deem advisable.

Very respectfully,

(sgd) Director General.

Jan. 25, 1909.

M. I. Prado y Ugarteche, Esq.,

Lima, Peru.

Dear Sir,-

We hand you herewith Bill of Lading and Consular Invoice for six(6) Boxes Nos. 720 to 725, shipped per S. S. "Colon" hence 26th inst., containing:

#720	1,000,000	- 5¢	Franqueo	Stamps
721	500,000	- 5¢	"	"
	500,000	- 10¢	"	"
722	1,000,000	- 12¢	"	"
723	100,000	- 1 Sol	"	"
	300,000	- 1¢	Deficit	"
	200,000	- 5¢	"	"
	20,000	- 50¢	"	"
	100,000	- 10¢	"	"
724	800,000	- 1¢	Official	"
725	200,000	- 1¢	"	"
	500,000	- 10¢	"	"
	100,000	- 50¢	"	"

for REPUBLICA DEL PERU, Post Office Dept. completing order.
in duplicate

We enclose herewith our bill amounting to - \$ 1517.11.8

Yours very respectfully,

Manager of Foreign Sales

*also filed in Letter Copy
Book #77 - Page 336*

Feb. 10, 1909

Eduardo Higginson, Esq.,
Consul General of Peru,
New York.

Dear Sir,-

We beg to inform you that we are in receipt of a letter dated January 15th, 1909, from the Direccion General de Correos y Telégrafos, Peru, informing us that the old plates used in the printing of the former issues of stamps are to be destroyed, with the single exception of the plate corresponding to the stamp of Two Soles, with the Bust of Columbus, which is to be preserved with the present emission, which has just been completed.

We will thank you to advise us when it will be convenient for you to be present at the cancellation of these plates.

Very respectfully,

Manager of Foreign Sales

*also filed in Letter Copy
Book #77 - Page 469*



CABLE ADDRESS "BANKNOTE" NEW YORK.
 QUOTATIONS SUBJECT TO CHANGE.

AMERICAN BANK NOTE COMPANY.

70-72 BROAD STREET,

NEW YORK, Feb. 16, 1909

PRESIDENT
 WARREN L. GREEN.

VICE PRESIDENTS
 D. E. WOODHULL, JOSEPH FLEMING.

TREASURER SECRETARY
 CHARLES L. LEE, GEO. H. DANFORTH.

CHAIRMAN OF BOARD
 T. H. FREELAND.

THIS IS TO CERTIFY that on the 16th day of February, 1909, in the vaults of the AMERICAN BANK NOTE COMPANY, at No. 86 Trinity Place, New York City, in the presence of Mr. Eduardo Higginson, Consul General of Peru, acting under instructions of the "Director General de Correos y Telégrafos", at Lima, Peru, as per letter of January 15th, 1909, and Mr. A. C. Cary, Jr., representing the American Bank Note Company, the seals of the Consulate of Peru were found intact upon the following plates:

1	Plate	50	-	1¢	Installation Postage Stamps, Issue of 1895				
1	"	50	-	2¢	"	"	"	"	"
1	"	50	-	5¢	"	"	"	"	"
1	"	50	-	10¢	"	"	"	"	"
1	"	50	-	20¢	"	"	"	"	"
1	"	50	-	1 Sol	"	"	"	"	"
1	"	50	-	50¢	"	"	"	"	"

In accordance with the aforesaid instructions of the "Director General de Correos y Telégrafos" at Lima, Peru, the above plates were duly destroyed by cancellation in our presence; as were also:

1	Plate	200	-	1¢	Deficit Stamps
1	"	100	-	5¢	"
1	"	100	-	10¢	"
1	"	100	-	20¢	"

1	Plate	100	-	5	Soles	Deficit	Stamps		
1	"	100	-	10	"	"	"	"	"
1	"	100	-	5	"	Franqueo	Stamps		
1	"	100	-	10	"	"	"	"	"
1	"	200	-	1c	Postage	Stamps,	Issue	of	1895
1	"	200	-	2c	"	"	"	"	"
1	"	200	-	5c	"	"	"	"	"
1	"	200	-	10c	"	"	"	"	"
1	"	200	-	20c	"	"	"	"	"
1	"	100	-	50c	"	"	"	"	"
1	"	100	-	1 Sol	"	"	"	"	"
1	"	100	-	2 Soles	"	"	"	"	"
1	"	100	-	1c	Postage	Stamps,	Issue	of	1897
1	"	100	-	2c	"	"	"	"	"
1	"	100	-	5c	"	"	"	"	"
2	"	100	-	4c	Telegraph	Stamps,	"	"	"
2	"	100	-	40c	"	"	"	"	"
1	"	100	-	1 Sol	"	"	"	"	"
1	"	100	-	50c	Deficit	Stamps,			
2	"	50	-	22c	Postage	Stamps,	Border,	Issue	of 1900
2	"	100	-	22c	"	"	Centre		
2	"	100	-	1c	"	"	Centre,	20th	Century
1	"	100	-	1c	"	"	Border,	"	"
1	"	100	-	2c	"	"	Centre,	"	"
1	"	100	-	2c	"	"	Border,	"	"
1	"	100	-	5c	"	"	Centre,	"	"
1	"	100	-	5c	"	"	Border,	"	"
1	"	100	-	22c	"	"	"	"	"
2	"	100	-	12c	"	"	Centre,	Issue	of 1904
1	"	100	-	12c	"	"	Border,	"	"
1	"	100	-	50c	Deficit	Stamps			

Also POSTAGE STAMPS of the ISSUE OF 1906, with exception of those of 2 Soles (Centre) and 2 Soles (Border) as follows:

1	Plate	100	-	1¢	Centre
1	"	100	-	1¢	Border
1	"	100	-	2¢	Centre
1	"	100	-	2¢	Border
1.	"	200	-	4¢	
3	"	100	-	5¢	Centre
3	"	100	-	5¢	Border
1	"	100	-	10¢	Centre
1	"	100	-	10¢	Border
1	"	100	-	20¢	Centre
1	"	100	-	20¢	Border
1	"	100	-	50¢	
1	"	100	-	1 Sol	Centre
1	"	100	-	1 Sol	Border

Warren L. Green
President.

Attest:

Geo. H. Daugherty
Secretary

A. L. Cary Jr.
Representing ^{The} American Bank Note Co.

Eduardo Higginson
General General of Peru



Feb. 26, 1909

Señor Director General de Correos y Telégrafos,
Lima,
Peru.

Señor,-

Following the instructions contained in your communication of 15th January, 1909, in accordance with Article VII of the Supreme Decree of August 23, 1866, we beg to say that we have destroyed the plates which were used in printing all the former issue of Postage Stamps; and now enclose Certificate of Cremation giving the same in detail. The only plates that we have kept alive for future printings are those of Two Soles, with Bust of Columbus; for the 3¢ Letter Sheet and 50¢ Envelope Stamp Die, - for which we have received no instructions to destroy.

Trusting that you will find the same in order, and that you have found satisfactory the new issue of stamps, shipment of which was completed some days ago, we remain,

Yours very respectfully,

*also filed in Letter Copy
Book # 77 Page 595*

Mgr. Foreign Sales

Copy sent to Mr. Prado

*Dirección General
de
Correos y Telégrafos
Perú.*

34969
~~84969~~

Lima, 27 febrero 1909.

Sres. Directores de la American
Bank Note Company.

FOREIGN
MAR 24 1909

New York.

Muy señores míos:

101.
La Dirección General de correos del Perú, ha recibido la emisión de estampillas que encargara á UU. en mayo del año próximo pasado; y se hace un deber en manifestar á la Compañía, por conducto de UU., su amplia satisfacción por lo bien que se ha interpretado sus deseos dando cumplida ejecución al pedido formulado al respecto.

Efectivamente, y aparte del tamaño de la estampilla y la calidad del papel, que responden á las exigencias de esta Dirección, la nitidez y perfección del grabado, la combinación de colores y demás detalles de la estampilla, todo viene á patentizar el esmero que ha puesto la Compañía para corresponder á los deseos de la Dirección de correos del Perú.

Sírvanse UU., con tal motivo, aceptar los parabienes que la Dirección les presenta por la perfección del trabajo que acaban de hacer, á la vez que las seguridades de mi mas distinguida consideración con que me suscribo de UU. atto. y S.S.

El Director General



DIRECCION GENERAL DE CORREOS Y TELEGRAFOS

P E R U

Translation

Lima, Feb. 27th, 1909.

The Managers,
American Bank Note Co.,
New York.

Gentlemen,-

The Post Office Department of Peru has received the emission of Stamps ordered of you in May of the past year; and feels under obligation to advise the Company through you, of its entire satisfaction with the manner in which its wishes were carried out, giving thorough execution to the respective order.

Effectually, and besides the size of the stamp and the quality of the paper, which answer the requirements of this Department, the neatness and perfection of the engraving, the combination of colors, and other details of the stamp, make it evident that the Company has given careful attention to the wishes of the Post Office of Peru.

Will you therefore accept the congratulations which this office extends to you on the perfection of the work which you have just completed.

Yours very respectfully,

The Director General

*Dirección General
de
Correos y Telégrafos
Perú.*

Aus.

FOREIGN
MAR 29 1909

Lima, marzo 6 de 1909.

01941

ESG.
MAR 30 1909

Señor Gerente de la American Bank Note Co.,

New-York.

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Señor:

Ruego á Ud. se sirva mandar hacer por cuenta de este despacho, las siguientes estampillas del modelo último:
(200,000) Doscientas mil estampillas de franqueo del tipo de 4 cts.,
(200,000) Doscientas mil estampillas de déficit " " " 50 ".

De Ud. atento y S. S.

El Director General.



B.

L. 30.

Direccion General
de
Correos y Telegrafos.
Peru.

Lima, March 6, 1909.

01941

The Manager,
American Bank Note Co.,
New York.

RECEIVED
MAR 8 0 1909

Sir:

Kindly have made, for account of this Department,
the following stamps of the last model:

200,000 Franqueo Stamps, denomination of 4 cts.,

200,000 Deficit Stamps, " 50 ".

Very respectfully,

El Director General.

PAYEE

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✓

EXTRACT FROM LONDON LETTER MARCH 27th, 1909.

PERU ENVELOPES :

"I am enclosing six (6) specimens of the envelopes in question. The linen is folded in a slightly different way to the one you sent which, however, is a patent and cannot be exactly copied here. It is understood you provide the die, but our price included the stamping. I may add the price is net cost, please let us know if we can do anything in the matter. We return herewith the sample you enclosed in your letter of the 6th inst.

I have cabled you to-day as follows :-

"Refer to your letter of the 6th March,
"80,000 envelopes #115 sent you a sample
"by mail today".

Lima 29 de Marzo de 1909.-

The American Bank Note C°

Nueva York.

Muy señores míos:-

Me es grato acusar recibo de sus cartas de 20 de Febrero 2 y 3 de Marzo así como los documentos de embarque facturas de la última remesa de estampillas que por valor de £ 1517.11.8 han remitido por mi conducto á la Dirección General de correos, las mismas que he cumplido con entregar.

RECLAMO DEL CORREO - El Señor Director de Correos me ha manifestado que no encuentra conforme la última factura por £ 1517.11.8 que Uds. le ha formulado por el último envío de estampillas del nuevo modelo. El reclamo que la dirección de correos formula se refiere al cobro que en dicha factura se les hace del valor de los grabados matrices; la dirección de Correo sostiene que el arreglo con la American Bank establecía el precio por millar de estampillas, con la obligación por parte de la Cia. de no cobrar separadamente por los grabados matrices. Me indica el Director de Correos que estas condiciones fueron las formuladas por la Casa Waterloo & Sons y aceptadas por Uds. para efectuar los pedidos en igualdad de condiciones. Por mi parte cumpla con adelantar á Uds. la indicación respecto al reclamo del Director de correos me ha manifestado va á formular para rebajar el valor de la factura y someterla á la consideración de Uds. Uds se servirán estudiar el asunto con cuidado, y darme las instrucciones precisas para proceder conforme á ellas y actuar en favor de los intereses de Uds.

ESTAMPILLAS SERVICIO CONSULAR He tomado buena nota de la indicación que Uds. me hacen sobre este asunto y estoy ya tratando con el Oficial Mayor de Relaciones Exteriores, y próximamente me será grato comunicar á Uds.

el resultado de mis gestiones.

COMPANIA NACIONAL DE RECAUDACION. Como resultado de mis gestiones con esta Cia. que tiene á su cargo la recaudacion de los impuestos en el Pais ha comenzado ya á entregarme todos sus nuevos pedidos por timbres y sucesivamente ha convenido en que formularán á Uds. toda la provision de estampillas y timbres fiscales.

En conformidad con lo convenido por su representante he aceptado los pedidos en las mismas condiciones de costo en que actualmente se efectúan, y en tal virtud dichos señores se dirigen á Uds. remitiendo el facsimil que contiene la determinacion detallada de cada uno de los diferentes modelos que el pedido comprende. Han pedido que en la clasificación esté determinado el precio que hasta ahora ha pagado la Cia. por articulo similar, de manera que si Uds. lo encuentran conveniente, como no lo dudo, hacerse cargo de la ejecucion de este pedido en iguales condiciones, se servirán ponerlo en ejecucion en el menor tiempo posible por cuanto la Cia. tiene gran urgencia de tener en su poder muy pronto el completo de la orden formulada. Para el inesperado caso de que no conviniera á Uds. efectuar el pedido en las condiciones de precio que actualmente paga la Cia. Nacional de Recaudacion, Uds. se servirán avisarlo por cable para que dicha Cia. no sufra perjuicios.

Yo creo que Uds. apreciarán la importancia de conseguir este nuevo cliente que Uds. seguramente conservarán, dadas las vinculaciones que en dicha Cia. tengo yo como Presidente del Directorio, y una vez que acaben de terminarse los contratos que tienen celebrados, y que aun la ligan ~~van~~ en este ultimo año.

REMESA. Tengo el sentimiento de participarles que no me ha sido posible efectuarla por este vapor por la carencia absoluta de letras en el mercado. Tengo en manos \$ 500, y espero que para la semana entrante pueda conseguir \$ 500 más, pero como les indico, no obstante de que las prime

ras las tengo en mi poder, no he podido conseguir oferta de letras sino hasta el próximo vapor.

CAMBIO Deseando tratar detenidamente este punto al efectuar mis observaciones sobre la cuenta corriente que me han remitido, debo llamar la atención de Uds hacia una diferencia que resulta hoy bastante apreciable y sobre la cual es conveniente que tomen Uds. una decisión. El cambio para remesas de letras, que se había mantenido casi normalmente á la par ó con una pequeña diferencia, tiene ahora premio; de manera que para conseguir letras sobre los mercados de Londres y Nueva York, es indispensable pagar $1 \frac{1}{2}$, $1 \frac{3}{4}$ y hasta 2% de premio. Como las facturas de Uds. estan formuladas en moneda esterlina, que conforme á la cotización de aqui es igual á moneda nacional, el correo no hace diferencia en los pagos que á cuenta efectúa en las facturas de Uds.

Yo considero que Uds. deben darme instrucciones para ó aceptar el pago de las facturas en libras inglesas ó formular sus cuentas con la condición de que sean pagaderas en letras á 90 días vista ; ó autorizarme á continuar cargando, como tendré que cargar en la liquidacion que han pasado este año, el precio que he tenido que pagar por diferencia de cambio, en las remesas que efectúe en el futuro.

De Uds atto & S. S.

(firmado) M.Y. Prado y Ugarteche.

Translation. Lima, March 29th, 1909.

Dear Sirs:-

I beg to acknowledge receipt of your letters of Feb. 20th, March 2nd and 3rd, as well as the shipping papers and invoices of the last shipment of Stamps amounting to \$1517.11.8 which was forwarded through me to the Post Office Department, and which I duly delivered.

POST OFFICE CLAIM. The Director General states that he is not satisfied with the last invoice of \$1517.11.8 which you sent us for the last shipment of stamps of the new model. The claim which the Post Office sent refers to the charge which is made them in said invoice for the value of the engraved plates; the Post Office maintains that the agreement made with the American Bank Note Company, stated the price of stamps per thousand, with the obligation of the Company not to charge separately for the engraved plates. The Director of Posts indicates that these conditions were those made by Waterlow & Sons, and accepted by you to execute the orders on equal conditions. On my part I performed my duty in sending you the indications regarding the claim of the Director of Posts which he has asked me to send, so as to reduce the value of the invoice, and submit it for your consideration. You will please study the matter over carefully, and give me precise instructions as to how I am to proceed in conformity therewith, and to act in favor of your interests.

CONSULAR SERVICE STAMPS. I have taken due note of the indications which you made to me relative to this matter, and I am now negotiating with the Chief Clerk of Relaciones Exteriores, and I will soon communicate to you the result of my efforts.

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COMPANIA NACIONAL DE RECAUDACION. As a result of my efforts with this Company, -which has charge of the collection of taxes in this country, they have already commenced to give me all their new orders for stamps, and successively have agreed that they will give you all the orders for Postage and Tax Stamps.

In conformity with the agreement made by your representative, I have accepted the orders on the same conditions of cost upon which they are at present carried out, and in virtue thereof, said gentlemen address you, forwarding the fac-simile which contains the detailed account of all the different models which the order calls for. They asked that ~~in the classification of the price~~ should be determined which the company has paid for similar articles, so that if you think it satisfactory - as I have no doubt you will, to take charge of the execution of this order on the same conditions, kindly begin the execution of the work within the least possible time, as the Company is urgently waiting to have the entire order very soon. Should it unexpectedly happen that it is not convenient for you to execute this order on the conditions of prices which the Compania Nacional de Recaudacion pays at present, kindly advise the same by cable, so that said Company should not suffer any loss.

I think you will appreciate the importance of securing this new customer, whom you will surely keep, owing to the relations which I hold in said /Company as President of the Board of Directors, and as soon as the contracts which they have made are terminated to which they are still bound.

REMITTANCE. I am sorry to inform you that I was unable to forward the same by this steamer on account of the absolute lack of Exchanges on the market. I have in hand £ 500. and expect to secure £500. more by next week, but as I say, notwithstanding that I have the Firsts of Exchange in my possession, I was unable to secure an offer for Exchanges until the next steamer.

EXCHANGE. Desiring to discuss this point cautiously when making my observations about the account current which you sent me, I wish to call your attention to a difference today which results quite seriously, and in regard to which it is proper that you should come to a decision. The exchange for remittances of Bills of Exchange, which has been maintained almost normally at par or with a slight difference, now is at a premium; therefore, in order to secure exchanges on the London and New York markets, it is indispensable to pay 1 1/2, 1 3/4 and even 2 % premium. As your invoices are made out in Pounds Sterling, which in conformity with the quotations here is equal to national money, the post office does not make any difference in the payments made on account on your invoices.

I think that you ought to give me instructions for or not accepting the payment of the invoices in pounds sterling, or make out your bills on the condition that they be paid in Bills of Exchange at 90 days sight, or authorize me to continue charging, as I will have to charge in the liquidation which has been passed this year, the price which I have had to pay for the difference of exchange, in the remittances which I will make in the future.

M. I. Prado y Ugarteche.

EXTRACT

EMPRESAS ELECTRICAS ASOCIADAS

Lima, Mar 29, 1909.

CLAIM OF POST OFFICE

The Director General of Posts states that he is not satisfied with the last invoice of £1517:11:8 which you sent us for the last shipment of stamps of the new model. The claim which the Post Office sent refers to the charge which is made them in said invoice for the value of the engraved plates; the Post Office maintained that the agreement made with the American Bank Note Company, stated the price of stamps per thousand with the obligation of the Company not to charge separately for the engraved plates. The Director of Posts indicates that these conditions were those made by Waterlow & Spns, and accepted by you to execute the orders on equal conditions. For my part I comply in sending you the indications regarding to the claim of the Director of Posts which he has asked me to send to reduce the value of the invoice, and submit it for your consideration.

You will please study the matter over carefully, and give me precise instructions how to proceed in conformity therewith, and to act in favor of your interests.

*Copy in
Jelander's pocket
Harvard 1909*

March 30, 1909

Señor Director General de Correos y Telégrafos,
Lima,
Peru.

Señor, -

We beg to acknowledge receipt of your esteemed communication dated March 6th, ordering, for the Post Office Department of Peru, -

200,000 Franqueo Stamps of denomination of 4 cents
200,000 Deficit " " " 50 "

as specified; to which we give our careful attention.

Thanking you for your valued order, we remain,

Yours very respectfully,

Asst. Manager Foreign Sales.

Copy to Mr. Prado.

*also filed in S.C. Book
#77 - Page 904*

May 7, 1909.

M. I. Prado y Ugarteche, Esq.,

Lima, Peru.

Dear Sir:

We hand you herewith Bill of Lading and Consular Invoice for one (1) box #726, shipped per S.S. "Panama" hence 8th inst., containing:

200,000 - 4¢ Franqueo Stamps
200,000 - 50¢ Deficit "

for REPUBLICA DEL PERU, Post Office Dept., completing order.

We enclose herewith our bill, amounting to £34:15:8.

Yours respectfully,

Asst. Manager of Foreign Sales

also filed in L.C. Book #78

Page 252

May 8, 1909.

M. I. Prado y Ugarteche, Esq.,

Lima, Peru.

Dear Sir:

POST OFFICE

Referring to that part of your esteemed favor of March 29th on this matter.

You write that the Director General of Posts believes that we should not charge for preparation of engravings for the new issue of Franqueo, Official and Deficit Stamps, as per bill of January 25th. That it is the belief of the Director General of Posts that the agreement with us provides that we should furnish stamps at the stated price per thousand, with the obligation upon us to make no charge for preparation of engravings.

We do occasionally agree that after the first of cost, preparing engravings is paid by a customer, we will at our own expense make such repairs as may be necessary to print further orders. It is possible that the Director General of Posts may have some such idea in his mind which has caused the confusion. In the present instance, however, the engravings are entirely new from new designs, and the preparation of them is an entirely

different matter than repairs to engravings already made.

As our understanding of the matter is so entirely different from that of the Director General of Posts, we suggest that you ask him to furnish you with a copy of the paragraphs of the agreement with us, or of our letters upon which he bases his idea.- We make this suggestion as we wish to view the question from the stand point of the Director General.

Yours respectfully,

Asst. Manager of Foreign Sales

also filed in L. C. Book # 78
Page 255

DOMESTIC

MAY 12 1909

Consulate General of Peru
New York

May 11th, 1909.

American Bank Note Company,
New York City.

Gentlemen:-

Your favor of the 10th instant, enclosing check for \$5.00, has been received. In compliance with your request, I am sending you herewith receipted bill.

Thanking you for your prompt remittance, I am,

Yours very truly,

Eduardo Ugaz

Consul General.



ES CONDICION ESTRUCTICA QUE
LOS GRABADOS HECHOS
POR ESTA COMPANIA HAN
DE QUEDAR EN SU PODER.

H. LESLIE HENDRIKS.
AGENTE RESIDENTE.

AMERICAN BANK NOTE COMPANY.

AGENCIA EN MÉXICO

CAPUCHINAS, 7.

MÉXICO, May 15th., 1909.

ack

MANAGER OF
FOREIGN SALES
MAY
23
1909
AM. BANK NOTE CO.

American Bank Note Company

New York City, N.Y.

Gentlemen:

RE: PERU POST OFFICE.

I have carefully read your letter, together with our agent's letter, in connection with our bill of Jan. 25th. 1909 for their new postage stamps issue.

I have no recollection of any special arrangement that we made by which we were to furnish the plates free, but from what you state in your letter of May 10th that we have been charging £8.00.stg. for 100000 stamps (or at the rate of .40¢ per M. in round figures for one color stamp) £10.0.0.stg. for 100000 stamps of two colors or at the rate of 50¢ per M) it would seem that their understanding is correct.

If there is any special arrangement of which I am unaware, as this was done before I had any connection with the foreign department, I would suggest that you go back three years ago, when we made an entirely new issue for this Government.

Beyond this, it is all I can say. I return you herewith the bill of Jan. 25th./09, which shows that we have been charging the plates at the rate of \$200.00. or £40.0.0.stg.

Yours truly.

J. Claudet

Sept. 20th, 1909.

M. I. Prado y Ugarteche, Esq.,

Lima,

Peru.

Dear Sir:-

COMPANIA NACIONAL DE RECAUDACION.

We have read with a great deal of interest what you have to say in reference to the Stamp order for this Company, and you are to be congratulated on your results. We certainly recognize that it is entirely due to your efforts that this order has been awarded to us, and we can assure you that your Company will not regret it, as the quality of work will be very far superior from what has been furnished them heretofore by our competitors.

We are also very pleased to learn that it has been decided that all future orders for Postage Stamps will be given our Company. In connection with this we beg to state that we will be able to ship one-half of the order on Oct. 1st, and the balance on October 15th, which we trust will be entirely satisfactory.

We have taken due note of what you have to say with reference to the Consular Service Stamps, -which matter you have taken up with the proper department, and understand that you are negotiating with the Chief Clerk of Relaciones Exteriores. We will be pleased to learn that you have been successful in closing this business.

POST OFFICE CLAIM . With reference to that part of your letter of March 29th, we beg to confirm our letter of May 8th as follows:-

"You write that the Director General of Posts believes that we should not charge for preparation of engravings for the new issue of Franqueo, Official and Deficit Stamps, as per bill of January 25th. That it is the belief of the Director General of Posts that the agreement with us provides that we should furnish stamps at the stated price per thousand, with the obligation upon us to make no charge for preparation of engravings.

We do occasionally agree that after the first cost of preparing engravings is paid by a customer, we will at our own expense make such repairs as may be necessary to print further orders. It is possible that the Director General of Posts may have some such idea in his mind which has caused the confusion. In the present instance, however, the engravings are entirely new from new designs, and the preparation of them is an entirely different matter than repairs to engravings already made.

As our understanding of the matter is so entirely different from that of the Director General of Posts, we suggest that you ask him to furnish you with a copy of the paragraphs of the agreement with us, or of our letters upon which he bases his idea. - We make this suggestion as we wish to view the question from the stand point of the Director General."

The above we think, covers entirely the point which you have raised in your letter, and should enable you to make the Director General of Posts understand that we cannot very well stand the expense of new engravings, - which is very costly when

the Postage Stamps are being changed so often, as has been the case with the Peruvian Government.

Yours truly,

JC/IW

Manager Foreign Sales.

02274
ENT
Lima 20 de Octubre de 1909. NOV 23 1909

FOREIGN
NOV 22 1909

The American Bank Note Co

New York

Muy señores míos:-

Sírvanse tomar nota y efectuar el siguiente pedido de estampillas de franqueo, de la última emisión:

1.000,000	de	estampillas	de	franqueo	del	tipo	de	un	centavo
1.000,000	"	"	"	"	"	"	"	dos	centavos
3.000,000	"	"	"	"	"	"	"	cinco	centavos.

Debiendo ejecutarse este pedido, como se hizo anteriormente, conforme al formulado por la Direscion General de Correos

De Uds atto & S. S.

W. Brady Ugarteche

November 24, 1909.

Mr. M. I. Prado y Ugarteche,
Lima, Peru.

Dear Sir:-

We beg to acknowledge receipt of your favor of October 20th, and are pleased to enter from the same, an order to furnish the Post Office of Peru with the following quantities of stamps:-

1,000,000	Franqueo	Stamps	of	1	centavo	denomination
1,000,000	"	"	"	2	"	"
3,000,000	"	"	"	5	"	"

These are to be printed from the same plate as those of the last issue.

Thanking you for the order, which shall receive our best attention, we remain,

Yours truly,

IW

Manager Foreign Sales.

02346

02347

ENTERED

NOV 20 1910

4 RECEIVED

Lima, 22 de Diciembre de 1909.

Handwritten signature/initials

Sor. Gerente de la American Bank Note Co

New York.

Muy señor mío:

En cumplimiento de las instrucciones que he recibido de la Dirección General de Correos y Telégrafos, me es grato dirigirme á Ud. para formularle, por cuenta de la expresada Oficina, el siguiente pedido de estampillas de franqueo de la última emisión:

- 1.000.000 de estampillas del tipo de 1 centavo.
- 2.000.000 " " " " " 2 "
- 500.000 " " " " " 4 "
- 3.000.000 " " " " " 5 "
- 30.000 tarjetas postales del tipo de 4 "
- 20.000 " " " " " 2 "

Suplicando á Ud. se sirva atender este pedido con el esmero de costumbre y á la mayor brevedad, me repito de Ud. muy atento S. S.

Handwritten signature: W. Brady & Co.